



creating better environments

Forbo Group is a leading producer of floor coverings, building and construction adhesives, as well as belts for power transmission and lightweight conveyor technology.

Our Flooring Systems division offers a sustainable and attractive range of environmentally friendly natural linoleum, premium vinyl floor coverings, entrance flooring systems as well as high-tech textile flooring for mainly commercial environments like public buildings, department stores, hospitals, schools, offices, hotels, and restaurants. It employs around 2,800 people and has an international network that comprises 15 production facilities in 7 countries as well as distribution companies in 27 countries. It generates annual net sales of about CHF 800 million.

We are looking for a self-starter who is motivated, flexible and energetic to fill the newly created role of

Divisional Controller Global Sales & Marketing (m/f/d)

In this role, you will work from our Group headquarters in Baar/ZG where you will oversee all sales controlling-related matters and report to the Senior Vice President Sales & Marketing Flooring Systems, for whom you shall act as a right hand. You will be closely working with the management and the finance teams of the sales entities worldwide. In addition to your regular duties, you will also be managing larger projects and conducting business reviews with the sales regions.

Your main tasks will be

- taking the lead in the monthly sales controlling and reporting process in cooperation with the sales regions
- managing the monthly business review meetings together with the sales regions and their country organizations (business performance, margin analysis, OPEX and project controlling, credit management, etc.)
- preparing and steering the budget, forecast and mid-term-planning process
- establishing and further developing relevant KPI reporting, not only on financial topics but also on activity-driven matters that arise in connection with marketing and sales, supported by our CRM system

- preparing relevant presentations for divisional and/or Group requirements
- providing support for the financial controls and operating procedures to ensure full compliance with statutory requirements, accounting standards and Group policies
- providing support to and training the regional and local sales controllers

What we are looking for

Our ideal candidate holds a university degree in finance, has excellent knowledge of MS Office and relevant SAP/C4C applications, and preferably has experience with business intelligence systems like Cognos BI or Power BI. We are looking for someone with at least 5 years of relevant working experience in a B2B manufacturing environment who has excellent business acumen, sharp analytical thinking skills as well as polished communication and presentation skills. The right person for this role is more than merely a sales controller. We are looking for a hands-on type of person with integrity and a "getting-things-done" mentality. Someone who is well organized, stress resistant, assertive, and highly dependable. Excellent written and spoken English are a given, any additional languages would be a plus.

What we are offering

We offer room for personal development, attractive employment conditions with perks including flexible working hours, remote work, lunch as well as above-average social benefits.

More information

Are you interested in joining an international team in a dynamic environment of a listed company? Can you picture this exciting full-time opportunity as your future challenge? Then please submit your complete application documents to:

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FLOORING SYSTEMS